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*North Shuswap  
2019 Third Quarter Report – October 2019*

Third Quarter 2018 North Shuswap

9 lots sold  
32 homes & recreational sold

Total: 41 properties Sold

Third Quarter 2019 North Shuswap

19 lots sold (1 Lakeshore included)  
26 homes sold (7 Lakeshore included)  
08 recreational properties sold (0 Lakeshore)

Total: 53 properties Sold

The late summer and early fall of 2019 was active with sales number up over the 2018 third quarter. The interesting stat to me is the third quarter total sales at 53 was higher than the second quarter 2019 total sales at 47. The spring is where we typically see the greatest number of sales but not this year. I've said it before and I'll say it again, the minute I got the market figured out it changes. When I see changes I must ask why the changes happen. It's the same for this report.

Year to date sales to September 30, 2019 for the North Shuswap are 41 Lots (3 lakeshore); 51 homes (18 lakeshore); 13 recreational properties (0 lakeshore). Every category is up some. It's good to see Lakeshore sales at 18 so more in line with normal. Active North Shuswap listings for sale stood at 152. Again, normal for the time of year. Over all, I'd say the key word is normal with a plus added so normal+.

The market has been stable for some time now and I like stability. Stability gives confidence to buyers, sellers, Realtors® and mortgage lenders.

I'm 69 years old. My health is good. I love what I do, however, it's time I pass ownership and management of the company off to younger minds. So far the interest has been slow to find a buyer for the company which includes the 2 offices. I'd like to spend my last few years as a Realtor® but step away from owning the company. I'm confident someone will step up one day soon.

As always, if you are planning a trip up and want to see me please let me know ahead. Weekends are the busy days for local Realtors® because that's when buyers and sellers come to the lake.

Al Christopherson – Realtor®  
Personal Real Estate Corporation  
Century 21 Lakeside Realty Ltd.